

## **Developing a Strategic System for Turning Ideas into Growth**

A Global Cement conglomerate who is working in various business lines like production of clinker, White and Grey Cement, Power Generation and R&D was looking on generating high efficiency and profit margins.

## The Resulting key Deliverables:-

- ♣ Vision/desired state
- Strong ownership from the top team on formalized vision and values
- ♣ Enthusiastic buy-in on vision and values from the management teams in all local operations, removing most barriers to centralization of synergistic functions.
- ♣ Clear efficiency improvement with regular progress reviews.

## **Core Principles**

The strategy ensured ongoing impact though a major focus on

- $\ensuremath{\text{U}}$  Understanding and identifying the problem area
- R Reaping and implementing the solution
- V Validating the solution's effectiveness for a particular company
- A Adaptation

High result oriented concepts, methodologies, assessment and the progress review were incorporated at various level to create a "Changing and Leading" environment.